



From Readiness To 110: **OTH Solutions'** **CMMC Success with** **MainSpring + PreVeil**

www.gomainspring.com

What's Inside

Strategic Partnership With MainSpring Delivers CMMC Success

Background

The Challenge: Navigating Overlapping Requirements & Limited Internal Resources

The Solution: Delivering a Right-Fit Compliance Roadmap

The Results: PreVeil Partner Network Delivers Another 110/110

Strategic Partnership With MainSpring Delivers CMMC Success

MainSpring Inc. partnered with PreVeil to achieve their first CMMC success when mutual client OTHSolutions earned a perfect 110 score. MainSpring implemented a cost-effective security architecture powered by PreVeil's secure email and file-sharing enclave, enabling a smooth path to certification.



Final Score:

110/110 - CMMC Level 2 assessment score achieved in less than 9 months from kickoff to assessment



Cost Savings:

Up to 70% - Client cost savings using PreVeil vs alternatives



CMMC Playbook:

PreVeil Proven - Mainspring is now a PreVeil CMMC Proven Partner, highlighted in PreVeil's Partner Marketplace.

"Through our CMMC enablement process, PreVeil has given us the opportunity to save organizations upwards of 70% by licensing only the users who need access instead of migrating and licensing the entire organization into a GCC High tenant."



Mark Arenberg

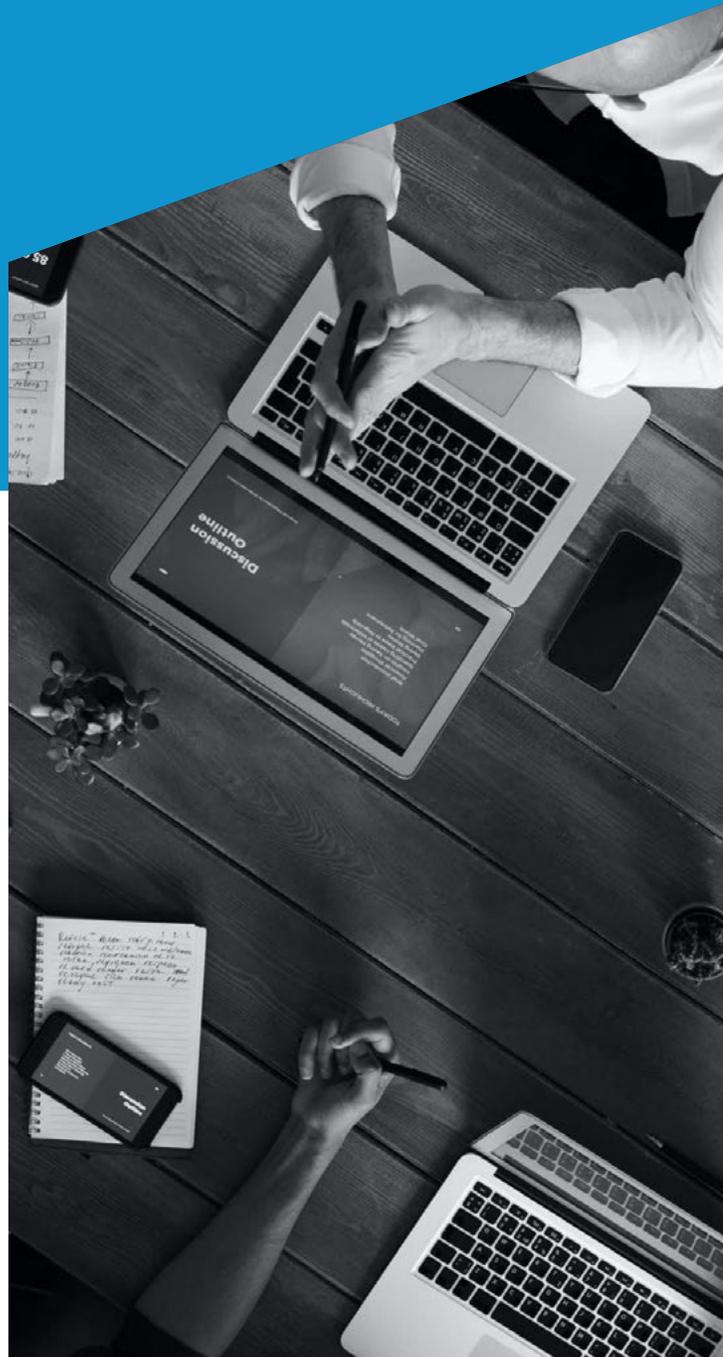
Senior Solutions Architect, MainSpring



Background

OTHSolutions is a Washington, D.C.-based consulting firm specializing in data analytics and business intelligence, infrastructure resilience, operational planning, and digital forensics. The company primarily supports DHS, and DoD.

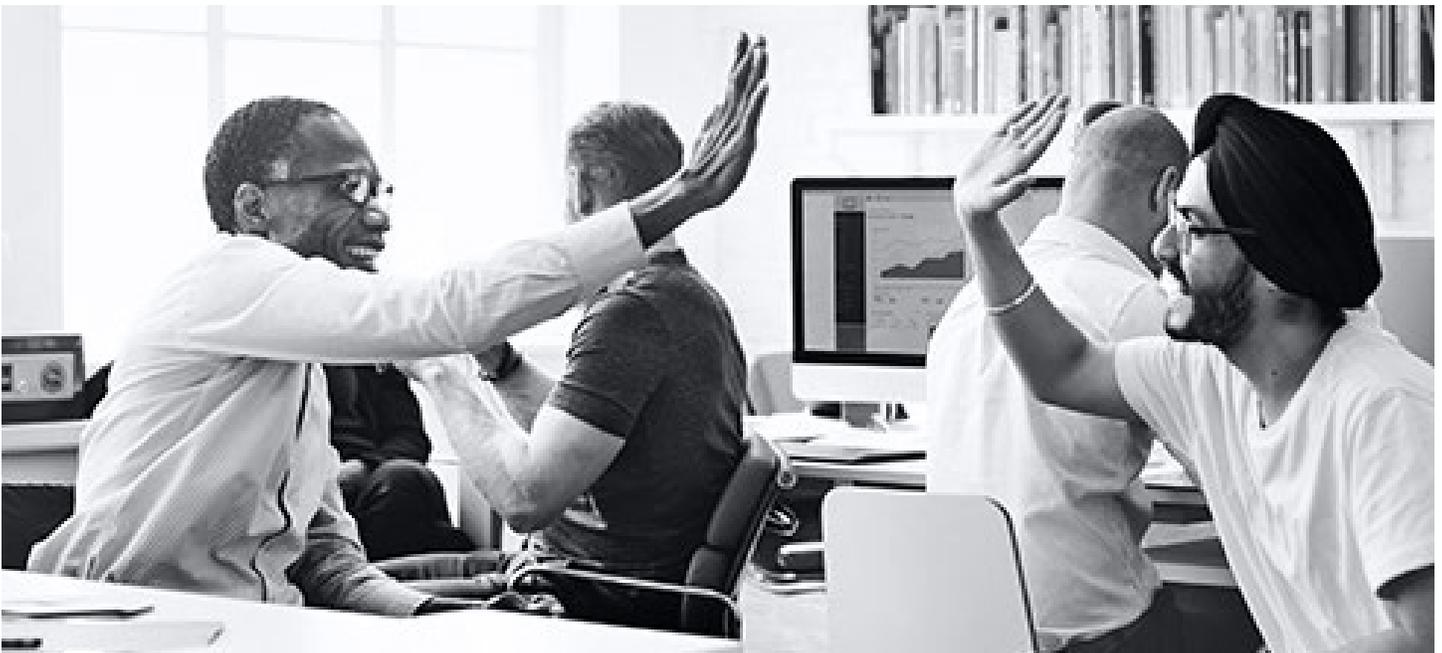
As federal requirements tightened—particularly around GSA OASIS+ and upcoming CMMC enforcement—OTH recognized it needed a compliant, scalable solution to protect CUI and enable future growth, leading them to MainSpring and ultimately PreVeil.



The Challenge: Navigating Overlapping Requirements & Limited Internal Resources

OTH faced multiple pressures at once:

- » OASIS+ required a validated plan to secure CUI
- » New business opportunities required CMMC
- » Growing regulatory scrutiny meant delaying compliance was no longer viable
- » They were starting “from zero” with limited internal security/compliance expertise



“Leadership support is everything in CMMC. If the right people aren’t in the conversation, the solution falls apart.”



Bill Hyjek
President & Founder, OTHSolutions



The Solution: Delivering a Right-Fit Compliance Roadmap

Both OTHSolutions and MainSpring knew success would be driven by three factors:

1. **MainSpring's deep understanding of OTH's environment** and its ability to build a right-sized, "Goldilocks" plan.
2. **Clear, transparent communication**—especially simplifying complex compliance topics.
3. **Strong leadership buy-in**, giving the process organizational weight and budget.

"MainSpring's approach wasn't about upselling. They met us where we were and built the perfect-fit solution with enough flexibility for where we were going. That integrity made all the difference."



Bill Hyjek

President & Founder, OTHSolutions



The Results: PreVeil Partner Network Delivers Another 110/110

"We now have a roadmap and partners to keep us compliant. The combination of MainSpring and PreVeil gives us predictability and peace of mind."



Bill Hyjek
President & Founder,
OTH Solutions



OTH Solutions passed its CMMC L2 assessment with a perfect score. OTH selected StrategicIT Solutions as their C3PAO because of their familiarity with PreVeil and their practical, consistent communication style.

This win also marked MainSpring's first CMMC success story with a client. They knew they needed to get it right from the beginning and turned to PreVeil's proven success record to help get it done.

Now the MainSpring team has even more accolades to give future clients confidence. MainSpring has the know how to help them achieve compliance efficiently and within budget.



“Companies need a solution that fits them well today while being able to grow with them to meet their requirements 10 years from now. We want to make sure we’re making the right decision and investing in the right solution for each client, and PreVeil happened to be that.”



Ray Steen

Co-Owner & CEO, MainSpring

.....

Going further, this win led to PreVeil awarding MainSpring with a **PreVeil CMMC Proven Partner** designation. This badge of honor is only given to partners who leveraged PreVeil to achieve CMMC success themselves or help a partner get there.

This badge is proudly displayed at the top of [PreVeil's Partner Marketplace](#) to ensure the thousands of PreVeil clients and defense contractors across the DIB know MainSpring has PreVeil's vote of confidence AND a proven track record to achieve CMMC success.





MainSpring is your go-to for IT strategy and support. Our award-winning managed services are handled by a diverse team of experts on the cutting edge of business technology, with decades of combined experience serving small-to-medium sized businesses.

We adopt a proactive mindset to every customer, taking ownership of your results and working diligently to exceed your business needs.

Ray Steen
Chief Executive Officer,
MainSpring, Inc.
rsteen@gomainspring.com



8 E. Second Street, Suite 205, Frederick, MD 21701



301.948.8077



hello@gomainspring.com
www.gomainspring.com